



COMPANY PROFILE
— 2021 —

Australia's leading
Biometric Identity Management Solutions

Protect people. Manage assets. Control access.



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MEET BIODE •

Our vision is to be the leading innovator of biometric identity management solutions to protect people and physical assets.



OUR STORY •

At Biode, our team is passionate about biometric identity management - we live and breathe this stuff. We are driven by a deep desire to lead the biometric software industry in our quest to protect and manage people and physical assets.

There is no doubt we are a bit nerdy, and our marketing department often says, "you're all insane!!"

...but we consider it a compliment and happily spend countless hours exploring endless possibilities.

Each day we take another step forward in the creation of industry-defining innovations that set new benchmarks for speed, accuracy, and flexibility.

We develop state-of-the-art software for Government organisations and commercial enterprises that seamlessly integrate with world-leading biometric identification technology. Yet, we understand our future success requires an unwavering commitment to excellence so that our clients are free to manage their facility with an unparalleled degree of confidence and control.

Although our team have come a long way over the past two decades, we are excited to say that we are just getting started!

Our History

Biode's colourful past

Although Biode was incorporated in July 2019, our flagship product, Doorkeeper, has set industry benchmarks for over 20 years. We are proud of our past and excited about our future!

Biometric Innovations Pty Ltd (BI) established

1999

Damien Crabtree appointed **Doorkeeper** (DK) lead developer

2000

First deployment of **Doorkeeper** in CSNSW

Doorkeeper integration with Morse KeyWatcher

2001

2003

First deployment of **Doorkeeper** v5 in QLD Corrective Services

Danny Gough joins BI (current General Manager)

2005

Doorkeeper v7.6 released

2006

First deployment of **Doorkeeper** v7.6 into QLD Corrective Services (QCS)

2007

Doorkeeper Central Replication deployed into QLD Corrective Services

BI rebrands as **Identity One Pty Ltd** (ID1)

2008

2009

First deployment of **Doorkeeper** v7.6 into SA Dept. Corrective Services (SADCS)

Doorkeeper v7.7 released

2011

First deployment of **Doorkeeper** v7.7 into Corrections Victoria (CVIC)

2012

Rapid deployment of **Doorkeeper** in QCS

Doorkeeper Central Replication deployed into SADCS

2013

2015

Biometric Identity Systems P/L (BIS) acquires ID1

Tetanu cloud-based biometric SAAS released

2016

Doorkeeper v7.8 released
First deployment of **Doorkeeper** v7.8 into Auckland Supermax

Argus Global P/L (AG) acquires 30% interest in BIS

2018

AG fails, forcing BIS into administration as collateral damage

Biode Pty Ltd acquires all of BIS under DOCA, including **Doorkeeper** IP and existing employees

2019

Dave Philips appointed Managing Director

Biode rebranding launch

2020

Biode, **Doorkeeper** and **Tetanu** trademarks registered

Doorkeeper v8 development commenced

2021

BiodeHub v1 development commenced

As of June 30, Biode has installations of Doorkeeper in 40 Correctional Centres in AU and NZ and maintains 18 legacy Cornerstone sites in NSW.

Our Team

Biode's Team

Since its humble beginnings in 1999, the Biode team has grown to 18 dedicated and passionate biometric nerds. Our Brisbane office is home-base for sales, customer service, product innovation & development, technical services, and admin. Our Sydney crew includes product and service delivery, software engineering, and the marketing team.

Leading the charge is our senior management team:

David Philips Managing Director, MBA

"Leadership is a privilege and a choice – it is not a title, nor an entitlement."

With over three decades in senior management, David utilises his unique skill-set to guide Biode toward achieving its corporate Vision of becoming the leading biometric identity management solution in Australia.

Having built several multi-million dollar companies across a diverse range of business sectors, including digital security, IT&C, and software, David has developed expertise in many business disciplines, including; strategy, finance, leadership, and operations. David's overarching purpose is to help Biode to do business better by providing holistic strategic and management advice – better insights = better decisions = better business outcomes.

Biode identity management solutions provider in Australia has come a long way over the past two years and continues to go from strength to strength, and under David's leadership, we are just getting started!

Danny Gough General Manager

"We are not defined by our mistakes; we are defined by how we respond to them."

Biometric identity management is in Danny's DNA! Each day, our GM demonstrates a genuine passion for the world of biometric technology and its endless possibilities to serve our society in meaningful ways.

With a strong focus on understanding and meeting customer needs, Danny is a highly respected professional known for his experience, product knowledge, and charismatic personality. Over the decades, Danny has formed authentic relationships with Biode's Government and commercial clients, valuable channel partners, and trusted referral partners.

Danny's deep understanding of the biometric and security industry translates into exceptional support for our clients and provides mentorship and operational leadership for our dynamic internal team.

Damien Crabtree Lead Software Architect, BaIT

"Coding our way to a new world of biometric identity management solutions."

A true visionary – Damien is a highly educated and experienced software architect dedicated to creating biometric identity management solutions designed to impact our society positively.

Damien has been leading the design and development of our flagship solution for correctional facilities, Doorkeeper, for over 20 years. With a deep knowledge of biometric technology and how to apply this technology in value-creating applications, Damien loves to explore new possibilities and implement disruptive software innovations.

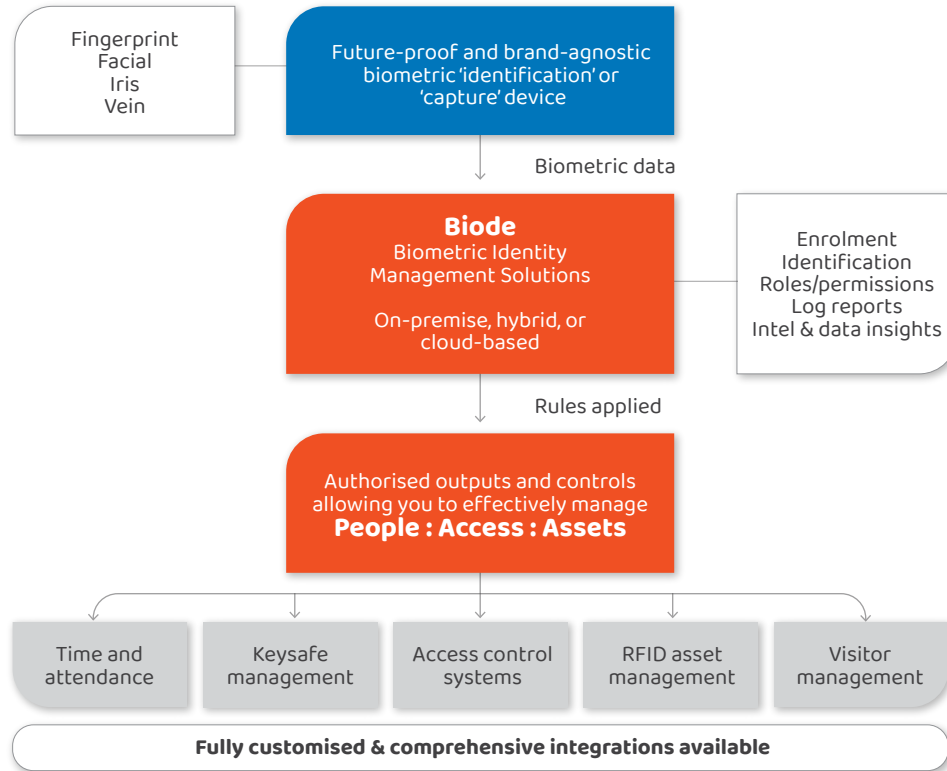
Over the years, Damien has hand-picked a team of talented software engineers. He leads them to create customised, streamlined solutions for our clients and industry partners, with a relentless commitment to protect people and physical assets.



Biometric Identity Management

"Have you been Bio'd yet?" is a phrase we hear every day – so, it was an obvious choice to become the name of our company – after all, we are a bunch of biometric nerds, not marketing geniuses. 😊

Funny name, yes, but Biode is serious about biometric identity management solutions. Our industry-leading software places a biometrically identified individual at the heart of the management ecosystem – an ecosystem powered by Biode and putting you in complete control to manage people, reduce risk, and streamline operational processes!



Our suite of identity management solutions enable government departments, prisons, and enterprises of all shapes and sizes to manage people quickly, accurately, and with total flexibility.

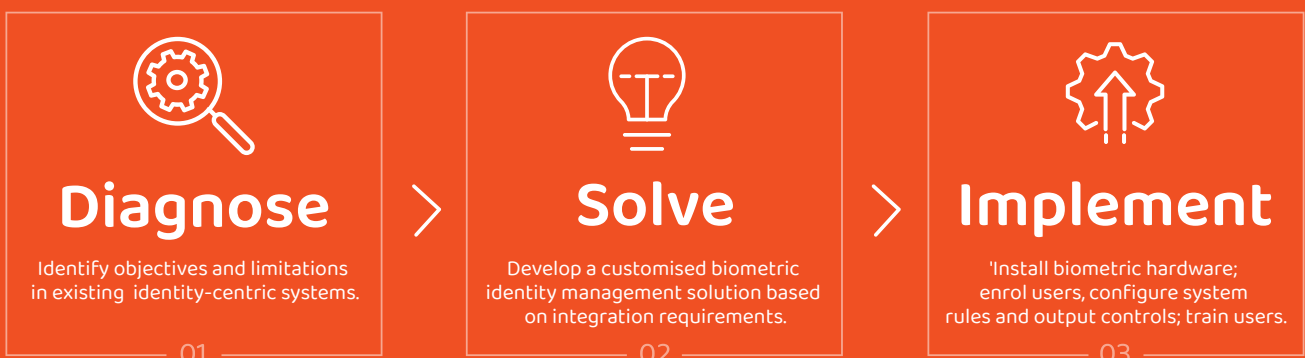
OVER 500,000 enrolled users across Australia and New Zealand.

Biode by design

Traditional forms of ID are no longer adequate in today's high-risk commercial landscape. Biometric identification such as touchless fingerprint scanners, facial recognition and iris technology provides the solution to a wide range of issues.

Biode's identity management solutions are brand-agnostic – future-proofing your investment against changes in biometric technology. Our simple three-step process evaluates your operational requirements before recommending a multi-modal solution and integration that's customised for your operating environment.

Our Solution



OUR FRIENDS

Together, we are pioneering biometric innovation to protect people, manage assets and control access.

In our pursuit to be the leading innovator of biometric identity management solutions, Biode has built, and continues to foster, trusted relationships with industry visionaries.

Our team of biometric experts are dedicated to the development of cutting-edge software that can seamlessly integrate with, and compliment other world-class systems provided by our partners.

Here are a few of the noteworthy companies who trust Biode:



Honeywell is a Fortune 100 company, who offers a plethora of innovative solutions designed to make businesses "smarter, faster and safer".



SAAB built its international reputation on innovative technologies that keep people and society safe.



MGA have been involved in the design and installation of a diverse range of electronic security systems over the last 45 years.



AIS has grown to become a leading electronic security and surveillance solution provider, specialising in multi-node security systems.



Austral is an Australian-owned company that specialises in the installation, service and support of high-tech security equipment.



The ARA Group is a complementary network of building and infrastructure services operating in Australia and New Zealand.



IDEMIA (Morpho) is the global leader in augmented identity, specialising in facial recognition and other advanced biometric identification technologies.



In the pursuit of leading the world in Identity Authentication, IRIS ID is a key developer of iris recognition technology.



**Protect People.
Protect Assets. Get Biode.**

The leading innovator of biometric identity management solutions to protect people and physical assets in correctional centres and commercial enterprises.

Schedule a consultation with one of our biometric experts today.

For more information
www.biode.com.au

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